

**DE ANZA COLLEGE BUSINESS DEPARTMENT**  
**INTRODUCTION TO BUSINESS ONLINE**  
**BUSINESS 10 SECTIONS 64Z and 69Z – WINTER 2025**  
**INSTRUCTOR: BYRON LILLY**

***Student Learning Outcome Statements (SLO)***

By the end of this class, you will be able to:

- Distinguish among the primary functions within a business, such as, marketing, operations, human resources, accounting and finance, and identify the interests and roles of key business stakeholders, such as employees, management, owners, and society.
- Demonstrate a working vocabulary of business terms.

***Required Materials:***

You will need access for 12 weeks to the online course materials located on McGraw-Hill Education's "Connect" website, which you will access through Canvas. These course materials will include an e-textbook. All students will have full access to the course materials for the first two weeks, but to continue your access to the course materials beyond the end of the second week, you **must** buy a Connect 1 Semester Online Access for Understanding Business code from the De Anza College bookstore. This will cost you either \$50 or \$59.95, depending whether you buy your access directly from McGraw-Hill or from the De Anza College bookstore. The orientation video on our course website called "How to order the code you will need from the De Anza College Online Bookstore" will show you how to order the code from the De Anza College bookstore, if that's what you prefer. The document below the link to that video, called "Process for retrieving your McGraw-Hill code from your De Anza College bookstore receipt," will show you how to retrieve your code from the BryteWave RedShelf website after buying the correct item from the bookstore.

***Course Requirements:***

- **Orientation videos:** You will find a collection of orientation videos inside the course website in Canvas, near the top of the page, grouped under the heading "Course Syllabus and Orientation Videos." These will become accessible to students enrolled in the class on Sunday, [January 5](#). It is very important that you **watch** these videos as soon as possible. They contain essential information about the class not available from any other source.
- **Online adaptive learning modules, exercises, quizzes, and exams:** The online adaptive learning modules, exercises, quizzes and exams are where you will earn 100% of your points in this class. These assignments are due in twelve batches, corresponding to the **twelve weeks** of the [Winter](#) quarter. For example, the online exercises, quizzes and exams for **chapter 1** are due by 11:55 pm Sunday, [January 12](#). You can do them later; but if you do, your score on them will suffer a 2% *per day* lateness penalty. So, if for example you're a whole week late with a quiz, your score on that quiz will suffer a 14% lateness penalty (2% per day times 7 days.) **Twice during the quarter** – on [February 16](#) and [March 23](#) – **two chapters are due on the same night**. However, all the work in the class except the final exam can be taken **as early as you want** once the quarter starts, and you are strongly advised to **work ahead of the due dates** for two reasons: 1. You will build up a safety margin in case you get busy with other things or get sick during the quarter; and 2. You will be able to distribute the workload of the class more evenly across the 12 weeks of the quarter.

**Attendance:** Although this is a 100% online course, it still has an **attendance requirement**. The attendance requirement has two parts: 1. Any student who earns fewer than 1 point during

the first week of the quarter will be dropped from the class for inadequate attendance in the first week, and 2. Each student must hit six point-minimums – one on each of the first six Sundays of the quarter. Any student who misses any two of these point-minimums in a row will be dropped from the class for inadequate attendance.

Here are the six minimum point thresholds each student **must** meet to avoid being dropped for inadequate attendance, per component two of the attendance requirement in this class:

<b>Date</b>	<b>Minimum online points needed to avoid being dropped for inadequate attendance</b>
Sunday, Jan. 12, 2025	107
Sunday, Jan. 19, 2025	282
Sunday, Jan. 26, 2025	400
Sunday, Feb. 2, 2025	470
Sunday, Feb. 9, 2025	575
Sunday, Feb. 16, 2025	785

- **Two Online Midterms and One Online Final Exam:** The two midterms and the final exam for this class are required and are taken online. They are not collaborative. You must take them alone, without assistance from others.

### ***Academic Integrity Policy:***

You are welcome to form study groups and collaborate with other students in this class, but the quizzes and exams in this class are not collaborative. You must answer all of the questions on all of the quizzes and exams in this class alone, without assistance from others. You are specifically forbidden from:

1. Taking someone else's quiz or exam for them.
2. Asking or letting someone else take any quiz or exam for you.
3. Working on any quiz or exam in this class collaboratively with another person.
4. Providing the correct answers or your answers to any of the questions on any of the quizzes or exams in this class to any other person or website.
5. Using ChatGPT or any other generative pre-trained transformer to help you take any of the quizzes or exams in this class.
6. Reading or relying upon while taking any quiz or exam in this class any of the materials located on the websites Coursehero.com, Chegg.com, or Quizlet.com, or any other website that has ever stored and made available to subscribers the test bank of a college textbook or any part of such a test bank.

If you do any of the six things above, you have cheated in this class. If I have reason to believe you cheated, you will receive a **failing grade** on any assignments I believe you likely cheated on, and your name will be reported to the **Dean of Student Affairs** of De Anza College for possible further disciplinary action, up to and including **suspension** from De Anza College for a period of up to three years.

### ***Late Drops are Not Permitted:***

- **Last date to drop with a W:** If you are not doing well in the course, or are unable to finish out the course, you may drop yourself from the course provide you do so by Friday, February 28.

2025. **Late drops** (defined as any drop requested or attempted after [February 28, 2025](#)) **are not permitted**.

### ***Grading Policy:***

Each student's course grade will be determined by the *percentage* of the total points possible in the class earned by that student in the current quarter.

<b>% of Points Earned</b>	<b>Letter Grade</b>
99-100%	A+
92-98%	A
90-91%	A-
88-89%	B+
82-87%	B
80-81%	B-
78-79%	C+
70-77%	C
67-69%	D+
58-66%	D
55%-57%	D-
Less than 55%	F

### ***A Word About How I Round Grade Percentages:***

I do not round all grades upward as some instructors do. I round grades to the nearest whole number. For example, a grade of 91.5% will be rounded up to 92%, which is an A; but a grade of 91.4999% will be rounded down to 91%, which is an A-.

### ***A Word About the Difficulty Level of This Course:***

This course is one of only three De Anza College Business courses that is not only CSU-transferable but also U.C.-transferable. This means if you earn a passing grade in this course here, then transfer to any college in California's U.C. or CSU systems, such as U.C. Berkeley or San Jose State University, you will be treated as having passed Introduction to Business there for the purposes of earning any degree they offer that requires that course. They will not make you take their version. Passing it here counts the same as having passed it there. To maintain this transferability, we must periodically satisfy schools like U.C. Berkeley and San Jose State that this course is as difficult and thorough as the course they offer under the same name. For that reason, you may find that this course is a bit more difficult than some of the other courses we offer here in the De Anza College Business department.

### ***Grade Reporting:***

All grade reporting will be done inside Canvas. See the orientation video "How to Check Your Grade So Far" on the course website in Canvas for details.

### ***Important dates (all dates are in 2025):***

**Wednesday, January 8** – Recommended date by which you should read this course syllabus, watch the orientation videos available in Canvas, and complete the first assignment, which is a SmartBook assignment based on the Prologue in the textbook.

**Sunday, January 12** – The Prologue and chapter 1 assignments are due by 11:55 pm on this date. Also, by this date **you must earn at least one point in the class**. If you do not, **you will be dropped as a no-show**.

**Sunday, January 19** – The chapter 2 assignments are due by 11:55 pm on this date. Also, this is the last day you can drop this class for a full refund, and the last day you can drop it with no grade of record. Drops after this date will result in the student earning a grade of W (Withdraw) in this class.

**Sunday, January 26** – The chapter 3 assignments are due by 11:55 pm on this date.

**Sunday, February 2** – The chapter 4 assignments are due by 11:55 pm on this date.

**Sunday, February 9** – The chapter 5 assignments are due by 11:55 pm on this date.

**Sunday, February 16** – The chapter **6 and 7** assignments are due by 11:55 pm on this date.

**Sunday, February 23** – **First midterm** (covers chapters 1-7), plus the **chapter 8 assignments** are due by 11:55 pm on this date.

**Friday, February 28** – Last day to drop this course (a W, which stands for “withdrew from the class,” will be placed on your transcript for this class if you drop it after **Jan. 19** but on or before this date.)

**Sunday, March 2** – The chapter 9 assignments are due by 11:55 pm on this date.

**Sunday, March 9** – The chapter 13 assignments are due by 11:55 pm on this date.

**Sunday, March 16** – The chapter 14 assignments are due by 11:55 pm on this date.

**Sunday, March 23** – The chapter **15 and 16** assignments are due by 11:55 pm on this date.

**Thursday, March 27** – The Second Midterm the Final Exam are both **due** at 11:55 pm on this date. This is also the final deadline for earning extra credit points through the SmartBook assignments.

**Friday, March 28** – I will take a final snapshot of everyone’s course grade at 7:00 am and the course will end.

### ***Contacting the instructor:***

**Office hours:** You may visit me in my office **Mondays and Wednesdays from 8:20 am to 9:10 am** without an appointment. My office is **room F41f in Faculty office building F4**, which is adjacent to student parking lot B on the north side of the campus. In addition, I will be available to receive your incoming telephone calls Tuesdays and Thursdays from 8:20 am - 9:10 am at (408) 864-8431. At all other times, your call will likely “roll to voicemail.” If it does, please leave me a message. I will get back to you within one business day. I can also be reached via email or Canvas message. I check email at least once each weekday. If you need to get in touch with me urgently, I recommend you send me an email **and** leave me a voicemail (on the same topic), or call during my office hours.

**Telephone:** (408) 864-8431

**Office location:** Room F41f, building F4

**Email:** [lillybyron@fhda.edu](mailto:lillybyron@fhda.edu)

**Website:** <http://www.deanza.edu/faculty/lillybyron/>